



MICHAEL J. HIRTHLER

INDIVIDUAL CRD #1370229

JACOBI CAPITAL MANAGEMENT LLC

620 BALTIMORE DRIVE

WILKES BARRE PA 18702

(570) 826-1801

[www.jacobicapital.com](http://www.jacobicapital.com)

CRD # 147663

March 31, 2022

**Form ADV, Part 2B;** This Brochure Supplement, as required by the Investment Advisers Act of 1940, provides information about Michael J. Hirthler, which supplements the Jacobi Capital Management LLC Form ADV, Part 2A Disclosure Brochure. You should have received a copy of the Brochure.

***This brochure supplement provides information about the qualifications and business practices of Jacobi Capital Management LLC (“JCM”). If you have any questions about the contents of this brochure, please contact us at (570) 826-1801. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission (SEC) or by any State Securities Authority.***

***Additional information about Michael J. Hirthler and Jacobi Capital Management is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov) (click on the link, select “investment advisor representative” and type in the associated person’s name or select “investment adviser firm” and type in our firm name). Results will provide you both Part 1 and 2 of our Form ADV or background information on the associated person.***

Jacobi Capital Management, LLC A Registered Investment Advisor

Form ADV Part 2B Brochure Supplement

Michael J. Hirthler

## **Educational Background and Business Experience**

Michael J. Hirthler, born 1963, graduated from Dickinson College in Carlisle, Pennsylvania with a Bachelors of Arts Degree in Economics, 1985. Michael is the Managing Member, Principal and Chief Investment Officer of Jacobi Capital Management since June 2008 (the firm's initial registration filing). He has been licensed as a Registered Representative with LPL Financial Corp since November, 1993.

## **Disciplinary Information**

Jacobi Capital Management LLC is required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each associated person providing investment advice.

There are no disclosures to mention for Michael.

## **Outside Business Activities**

Other than managing and performing his duties at Jacobi Capital Management, Michael maintains his status as a Registered Principal with LPL Financial Corp., is licensed and approved as an independent insurance agent to sell whole life, term life, and universal life insurances, as well as long term care insurance, group annuities and fixed annuities, and to conduct group benefit insurance business through Andus Health Benefits. Additionally, Michael is contracted with Mass Mutual of Eastern Pennsylvania to conduct life, disability, and long term care insurance. These activities may generate additional compensation for Michael. Any commissions or compensation from these activities is separate from any investment advisory fees charged through JCM. These outside business activities consist of less than 10% of time per year.

Other than what is discussed above, Michael is not actively engaged in any other investment-related business or occupation, nor does he have an application pending to register as a broker-dealer, futures commission merchant ("FCM"), commodity pool operator ("CPO"), commodity trading advisor ("CTA"), or an associated person of an FCM, CPO, or CTA.

The receipt of additional compensation from LPL, any outside insurance sales, Mass Mutual, or Andus Health Benefits may give Michael incentive to recommend investment products based on the compensation received, rather than on your investment needs. To address this, disclosure is made to the client at the time a brokerage account is opened through LPL, an insurance application, or a referral is made to Mass Mutual or Andus Health Benefits, identifying the nature of the transaction or relationship, the role to be played by Michael, and any compensation (e.g., commissions, 12b-1 fees) to be paid by the client and/or received by Michael.

Additionally, other than what is discussed above, he is not actively engaged in any other business activity or activities that provide a substantial source of income or involve a substantial amount of time.

## **Additional Compensation**

Michael receives no economic benefit, including sales awards, other prizes, and any bonus that is based, at least in part, on the number or amount of sales, client referrals, or new accounts, for providing advisory services.

## **Other Business Names**

Jacobi Capital Management LLC also conducts business under the name of Jacobi Wealth Advisors.

## **Other Office Locations**

Jacobi Capital Management LLC and Jacobi Wealth Advisors also have an office located at 1055 Westlakes Drive, Ste 135, Berwyn, PA 19312. An additional Jacobi Capital Management LLC location is 662 Main Street Ste 3, Sugarloaf, PA 18249.

## **Other Websites**

Jacobi Wealth Advisors also has a website, which can be found at [www.jacobiwealth.com](http://www.jacobiwealth.com).

## **Supervision**

Jacobi Capital Management LLC has adopted and periodically updates their Policies & Procedures Manual, which outlines for each associated person or employee the various rules and regulations they are required to adhere to. JCM has appointed a Chief Compliance Officer who reviews and monitors associated persons and employee activity with respect to the rules and regulations. In addition, JCM has adopted a Code of Ethics that requires each employee to act in the best interest of clients at all times. Annually, each associated person and employee are asked to recertify their commitment to this Code of Ethics. Should you have any questions related to these activities, please contact April L. Vinciarelli, Chief Compliance Officer, at (570)826-1801.

Jacobi Capital Management also retains a third party compliance consultant to assist in oversight and adherence to regulations.